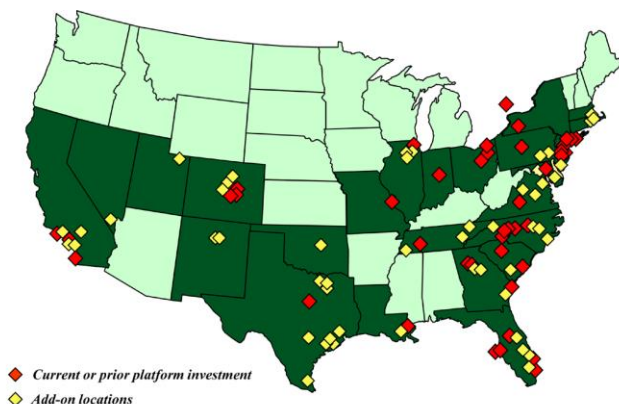




Investment Criteria

- Niche manufacturers, specialty service companies, or value added distributors.
- Revenues: \$15 - \$100 million.
- EBITDA: \$3 million - \$12 million.
- Companies that are leaders in their industries and have a high regional or national market share.
- Diverse and stable customer base, preferably with no customer representing more than 20% of sales.
- Strong management.
- Geographical focus within the Continental U.S.



Since 1988, FCP has managed over \$350 million of equity for the sole purpose of investing in owner recapitalizations, management buy-outs and buy-ins, family succession recapitalizations, and industry consolidations. During this time, FCP has acquired or recapitalized 40 platform companies and has completed over 100 add-on acquisitions. FCP serves as a supportive financial partner who allows management teams to retain autonomy over daily operations. Over the years, FCP has proven to be a highly effective partner for executing long-term growth strategies including providing non-dilutive equity capital for companies seeking to grow through acquisition.



Industries We Avoid

- | | |
|-----------------------------------|-------------------------------|
| Capital intensive heavy equipment | Computer software or hardware |
| Commodity products | Early stage venture deals |
| Restaurants | High-tech products |
| Biotech | Real estate |
| Retail | |

Intermediary Fees

FCP honors finder's fees in cash for introductions that lead to completed transactions for our firm. Visit our website at www.fcpinvestors.com/downloads for our Confidentiality and Fee Agreements.

Proposals and Inquiries

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